



“Upside, inside out, researchin’ the VITA MOSA”!

Brian Arbuckle, Embedded Market Research.

VITA: Open Standards, Open Markets

Why collect VITA market data?

Prime contractors

Need confidence in VITA standard merchant suppliers: size, structure and range of contractors.

Board and System vendors

Need independent view of market size and % share by product type

Component supply chain

Need to quantify trends in standards adoption and addressable markets

Investors

Need quantified confidence in market size and ability to identify and scale M&A opportunities.

N.B. The VITA organization is regularly asked for this type of information!

What is available from VITA?

Market research report (biennial)

- Market share percentages of major vendors
- Sales by revenue and units by board and system type
- Sales by region and business sector and average selling prices
- Perceived trends affecting business

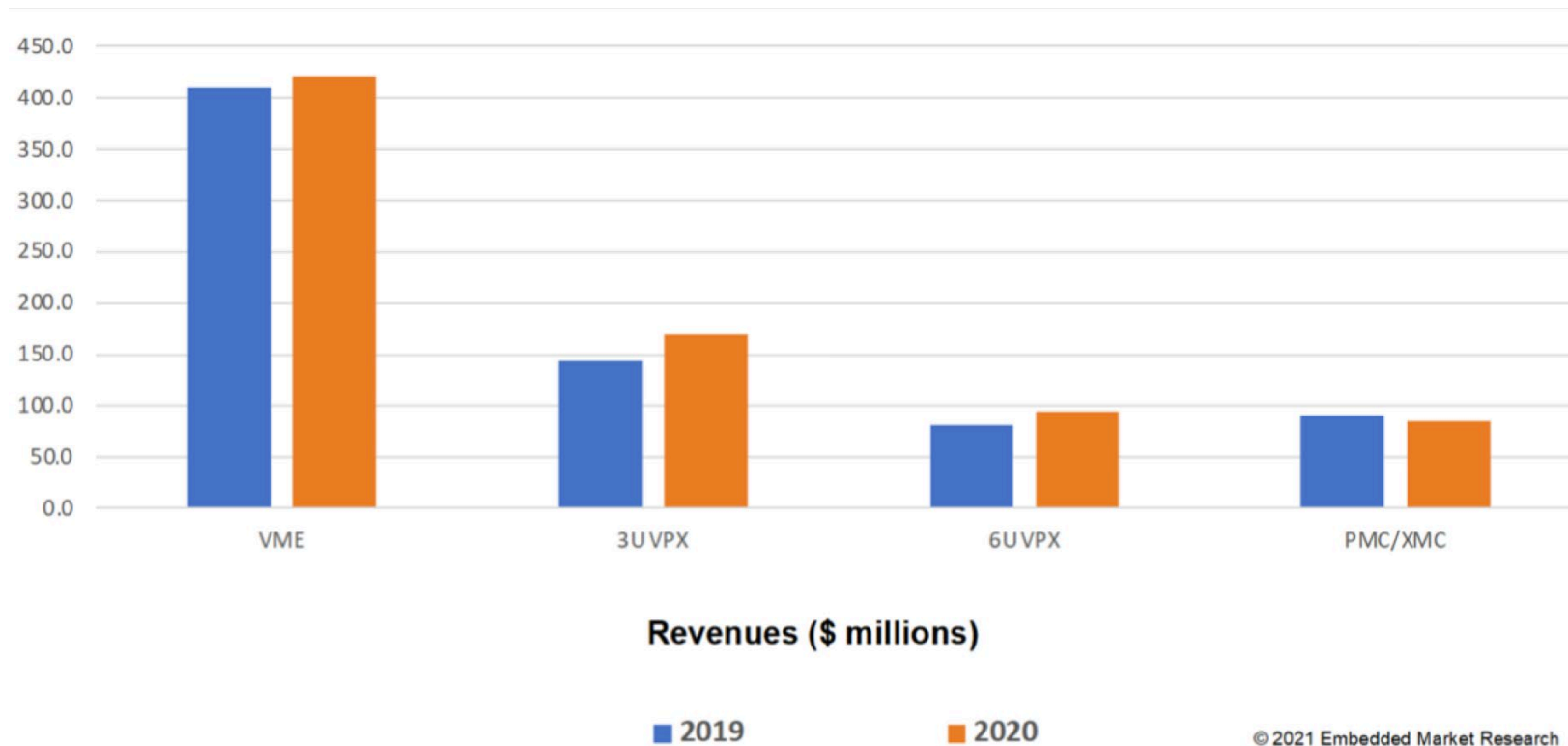
Quarterly updates

- Current business situation
- Corporate reporting and analysis
- Defense spend and budgets
- New product releases
- New contract wins
- Trade shows and events
- M&A and new partnerships

Highlights from 2021 report

- Annual sales of VITA standard-based products (VME, VPX and PMC/XMC) to the merchant market are estimated to have increased on average 6.3% from 2019 to \$769.6 million in 2020.
- Boards are the largest part at \$506.7 million while systems sales are the fastest growing at an average 10.0% year-on-year.
- 3U VPX boards and systems are the fastest growing form-factor at 18.8% growth from 2019 to 2020. (6U VPX 17.2%)
- VME boards and systems sales increased 2.5% to \$420.3 million.....

Combined VITA boards and systems sales



VME still living the VITA MOSA!

Military
EMBEDDED SYSTEMS

AVIONICS

UNMANNED

RADAR/EW

A.I.

VME: No time to die, again

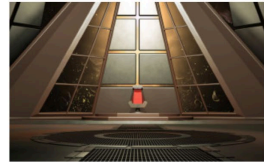
Story

November 19, 2020



By Robert Persons

The death of VMEbus – a technology used so heavily in military and aerospace applications – has, like the death of Agent 007, been predicted many times for many years, but all those premature death reports have never come to pass. Why?



Bus ... VMEbus.

Abaco
SYSTEMS / AMETEK

Products & Services

Market Specific Solutions

Technologies

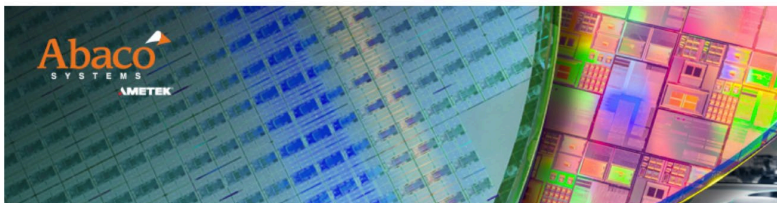
Company



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VITA TECHNOLOGIES

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VME

VXS

VPX

OpenVPX

PMC

XMC

FMC

Trending Stories this Week



VITA Hall of Fame

VMEbus: Forty and Fit!



JERRY GIPPER EDITORIAL DIRECTOR



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Very few computer-related technologies exist in the industry for more than a few years. This past October 21st marked the 40th anniversary of the announcement of VMEbus. This event is especially significant given the fact that VMEbus is still an extremely practical solution for critical embedded

What will 2021 and 2022 look like?

- Planning to publish data Q3 2023
- Questionnaire to VITA members Q1 for completion by Q2
- More participation = more accuracy
- All free-form insights welcome.
- For quarterly updates please try to publish design/contract wins mentioning VITA content.
- Build the VITA brand!